

MARTIN REES

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EMPLOYMENT - HARRISONBURG, VA

The Golden Pony Restaurant & Bar, Assistant General Manager, Harrisonburg, VA

February 2015 - July 2015

- Helped conceptualize and open new restaurant and bar with owner/General Manager, including organizing the interviewing and hiring of all front of house employees
- Scheduled front-of-house employees across a wide spectrum of shifts from 9am - 5am certain days
- Helped train and manage staff with GM while working as a server and bartender as well

(Three) Brothers Brewing Co., Taproom Manager, Harrisonburg, VA

February 2014 - February 2015

- Supervised overall taproom environment, employees and daily money-handling duties, tracked monthly sales for accountability and growth purposes
- Managed physical inventory to maintain availability of products
- Created weekly specials to help drive business
- Took advantage of opportunities to help grow business by participating in sales trips outside Harrisonburg with owner in the company's sales footprint to help promote brand at events

Blue Ridge Beverage Co., On-Premise Sales, Waynesboro, VA

April 2013 - February 2014

- Built and maintained relationships in Harrisonburg, Staunton and Charlottesville with restaurant & bar managers, retail accounts, owners & staff
- Remained accountable to team management to achieve sales goals and incentives
- Organized promotional events across said markets with businesses to drive sales

Blue Nile Ethiopian Cuisine, Bar Manager, Harrisonburg, VA

May 2010 - April 2013

- Rose to the occasion to rebuild, organize, manage & motivate a bar staff in need of leadership
- Led by example, bartending and working alongside revamped team of employees
- Managed physical inventory, working with distributors to do so
- Supervised overall environment alongside Events Manager; also maintained relationship with owners in order to achieve success in a remarkably unique business model that crossed an Ethiopian restaurant with a music venue, club & art gallery

Gold Crown Billiards, Bartender/Cook, Harrisonburg, VA - 2009

Artful Dodger, Barista/Barback/Bartender, Harrisonburg, VA - 2007-2008

EDUCATION

Bridgewater College, Bridgewater, VA

B.S. in Allied Health Sciences, Communications Minor, May 2006

References available upon request